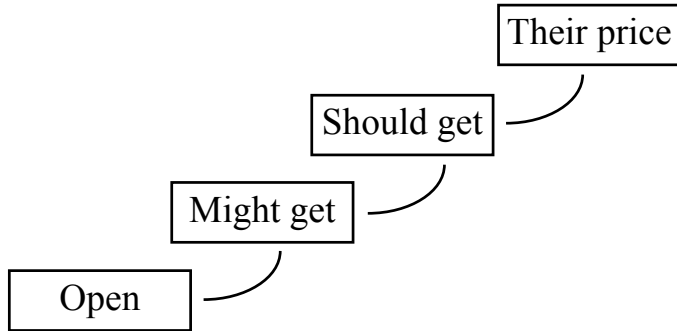
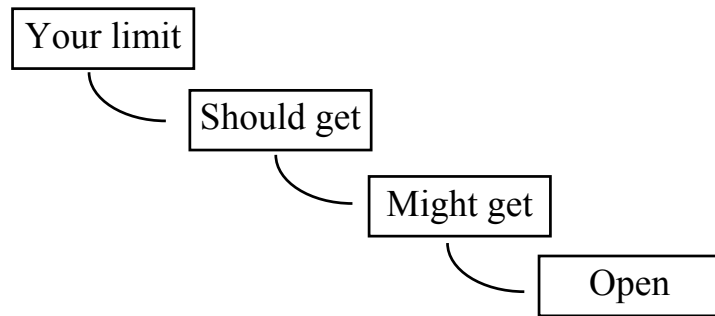


*Where to pitch your opening offer:*

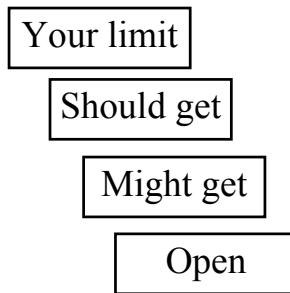
**Buying**



**Selling**



Tight market (commodities, raw materials, common cars, standard services)



Price-insensitive market (e.g. consultancy, houses, jewellery, unusual cars)

